

It Pays to be a Member!



The Value of **MEMBERSHIP** in your

Home Builders Association

By the Numbers



\$6,160

average savings per housing start

The amount saved for members through the NAHB's advocacy on the legislative, codes, regulatory, and legal fronts in 2021.

\$30,750+

estimated savings per home

Savings as a result of HBASC's interventions during the 2020-21 SC Legislative Session. The HBASC actively worked to ensure that the construction industry remained open for business!

\$500

minimum savings each year

HBA members can save by taking advantage of discounted products, services, and rebate programs.

Three Memberships In One!



Your investment in the residential construction industry as a member of your home builders association is a great value.

Your membership in the federation that consists of National Association of Home Builders (NAHB), Home Builders Association of South Carolina (HBASC) and your local home builders association (HBA) gives us strength in numbers and a strong voice at City Hall, the State Capitol, and in Washington, D.C.

The HBASC has **15 local HBAs** and more than **3,500 members** across South Carolina. Representing over **42,000 jobs** and more than **\$3.8 billion** annually in the SC economy, the state and local associations play a crucial role in providing housing for the Palmetto State.

The NAHB has almost **140,000 members nationwide**.

Make the Most of Your Membership!

Take advantage of the resources that are available to you as a member of the federation. A wealth of news and information is available 365/24/7 at: NAHB.org, HBAofSC.com, and your local HBA's website.



Benefits

HBA membership provides you with many benefits.

1

Legislative and Regulatory Advocacy at all levels of government. Local, state and federal. From building permitting and development, to statewide tax issues, to federal safety regulation, your membership gives you a voice before your elected and appointed officials from City Hall to the SC Legislature to the US Congress.

2

Credibility. Membership identifies you as an industry professional and demonstrates your initiative, engagement in the industry, and commitment to staying abreast of current developments in the market.

3

A Competitive Edge. Stay on top of the latest industry innovations, news and information that may inspire ideas to help you grow your business: industry specific education and members only publications that provide you with breaking news and current, relevant information.

4

Community Support. Our members and associations have a proud history of giving back in a variety of ways, and our volunteer members contribute their substantial resources to making their communities better places in which to live, work and play. Outreach includes: student scholarship programs; charity building and remodeling projects; and raising hundreds of thousands of dollars every year to support local charitable efforts.

5

Expand Your Professional Network. Membership affords you numerous opportunities to connect with other residential construction industry professionals. Bring awareness to your company and learn what your peers are doing at events that include membership meetings, business after hours mixers, state and national meetings, conferences and trade shows.

Member Discounts & Programs



MEMBER REBATE PROGRAM



625 Taylor Street
Columbia, SC 29201
(803) 771-7408
HBAAofSC.com

Advocacy



HBASC

Grassroots Advocacy

gives you immediate access to decision makers to support HBASC's government relations efforts. Your participation in Voter Voice enables the legislative team to implement a coordinated communication and grassroots advocacy campaign through email, e-newsletters and alert messages. You can quickly and easily participate in the legislative process!

Affiliate Programs of the HBASC

SC Builders PAC, SC's political action committee, is an essential part of the advocacy program. SC Builders PAC provides contributions in support of pro-housing candidates to local and statewide offices, as well as to the SC Legislature. Visit hbaofsc.com/sc-builders-PAC for more information or to make a donation.



Southern Builders Network is a highly intensive, comprehensive educational experience reserved for home building professionals. Southern Builders Network provides the perfect platform to meet with the state's leading suppliers, service providers, trade contractors, distributors and national brands.



southern
builders network

SC Builders Care. HBA members strive to build a better future through active participation in community service projects that support and promote the physical, emotional, and social well-being of South Carolina families. Local associations all work to support and develop the future of SC's construction workforce.



Welcome to the Federation!

Members automatically receive local HBA and HBASC print and e-publications, including South Carolina Builder Journal Magazine and the weekly Builder News Network. You will also receive NAHB's Builder Magazine, but you must sign up to receive NAHB's various e-publications.

Your local HBA, HBASC and NAHB hold many committee and board meetings each year. If you're interested in the governance of your association, or if you're looking for a way to get to know your peers who share similar interests, join a committee.

To learn about all the ways you can become involved – from social to business enhancing activities – contact your local HBA executive officer, HBASC or NAHB.



Local HBA



The Home Builders Association of South Carolina has 15 local home builders associations and more than 3,000 members across South Carolina. Membership begins at the local HBA level, so please contact the HBA in your area to join or for more information about how your membership can work for you.

Home Builders Association of Aiken County
803-646-9706
aikenbuilders.com

Home Builders Association of Anderson
864-226-0347
hbaofanderson.com

Charleston Home Builders Association
(Berkley, Charleston & Dorchester)
843-572-1414
charlestonhomebuilders.org

Home Builders Association of Cherokee County
864-489-3477

Building Industry Association of
Central South Carolina
(Newberry, Fairfield, Lexington, Richland, Kershaw,
Sumter & Clarendon)
803-256-6238
columbiabuilders.com

Home Builders Association of Greenville
(Pickens, Greenville & Laurens)
864-254-0133
hbaofgreenville.com

Hilton Head Area Home Builders Association
(Beaufort, Colleton, Hampton & Jasper)
843-681-9240
hhahba.com

Horry-Georgetown Home Builders Association
843-438-4124
hghba.com

Lakelands Home Builders Association
(Abbeville, Greenwood, McCormick & Saluda)
864-229-7722
lakelandshba.com

Home Builders Association of Lancaster County
803-285-2600

Home Builders Association of Oconee
864-882-1657
oconeehba.org

Home Builders Association of
Orangeburg-Bamberg-Calhoun
(Orangeburg, Calhoun, Bamberg, Barnwell & Allendale)
803-534-7274

Home Builders Association of the Greater Pee Dee
(Darlington, Marion & Florence)
843-665-5885
hbapeedee.com

Home Builders Association of Greater Spartanburg
(Spartanburg & Union)
864-583-5471
hbaspartanburg.com

Home Builders Association of York County
803-328-8460
hbayc.com

2023 MEMBER SAVINGS PROGRAM | AT A GLANCE

nahb.org/savings



AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	Goodyear	Members must log into NAHB.org to save 15% on Goodyear Tires	Goodyear Tires & Services	nahb.org/goodyear
	NISSAN	Save between \$2,500 - \$8,150 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan	nahb.org/nissan

BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	5% off* in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method	Building Materials	lowes.com/nahb 877-435-2440

FUEL

	COMPANY	SAVINGS	PRODUCTS	INFO
	VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings and Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

WIRELESS

	COMPANY	SAVINGS	PRODUCTS	INFO
	T-MOBILE	Savings of at least 10%	Cell Phones, Internet, Plans, & More	www.nahb.org/t-mobile

TRAVEL & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 1-800-497-2175
	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201

NAHB Members Saved
over **\$40,000,000** last year

2023 MEMBER SAVINGS PROGRAM | AT A GLANCE

nahb.org/savings



BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 1-800-757-8442
	HOZZ	25% Off Houzz Pro, free help with best practices, 10% trade discount on Houzz Shop purchases.	Marketing Solutions, Building Products	houzz.com/for-pros/nahb-discounts (888) 225-3051
	ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
	UPS SHIPPING	Flat-rate pricing. 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 1-800-MEMBERS
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800members.com/nahb 1-800-MEMBERS
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message. Video. Phone	ringcentral.com/nahb (800) 417 0930
	HEARTLAND	Reduced fees and elevated customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
	CONSTRUCTIONJOBS.COM	20% discount on standard rates.	Job Postings	NAHB Career Center Portal 828-251-1344

INSURANCE

	COMPANY	SAVINGS	PRODUCTS	INFO
	FARMERS INSURANCE	Choose an insurance plan that fits you and save at least 10%	Personal & Business Insurance Needs	Coming Soon

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
	BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

Discounts are of 2/8/23 & subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

Want To Start Getting **Money Back** For Products You Already Use?



FREE MEMBER BENEFIT OF
YOUR STATE & LOCAL HBA

HBArebates.com

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR

PARTICIPATING MANUFACTURERS

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

THE AVERAGE REBATE PER
BUILDER/REMODELER COMPANY
WHO PARTICIPATED IN 2022 WAS:

\$1,526.65

Atlantic
Premium Shutters®

AMERICAN OLEAN®
PROVEN IN TILE

THE AZEK
COMPANY

BLANCO

Boise Cascade
Engineered Wood Products

BRADFORD WHITE
WATER HEATERS

BRIZO

bryant
Heating & Cooling Systems

Carrier
Turn to the Experts™

CELECT
CELLULAR COMPOSITE SIDING BY ROYAL

Chameleon™
Retractable Hose System

Clopay
America's Favorite Doors™

CLOSETMAID

CRANEBOARD
SOLID CORE SIDING®

daltile

DELTA
see what Delta can do™

Dirt Devil
CENTRAL VACUUM SYSTEMS

ENVIRONMENTAL
STONEWORKS

ELEMENT
CENTRAL VACUUM SYSTEM

exterior
PORTFOLIO

Franklin Brass®

FYPON

FOUNDRY
SPECIALTY SIDING

GAF

GENERAC

GENIE
THE BRAND YOU TRUST

haven
INSULATED SIDING

HEAT & GLO
No one builds a better fire

heatilator
The first name in fireplaces

Honeywell
Home

HUNTSMAN
BUILDING SOLUTIONS

in sink erator

Jacuzzi

Kidde

KLEER

LARSON

LEVITON®

LIBERTY

MANSFIELD

MARAZZI
DARE TO BE BOLD

MID-AMERICA

NORITZ

Panasonic

PEERLESS

PORTSMOUTH
SHAKE & SHINGLES

PROGRESS
LIGHTING

resideo

ROYAL
Siding

ROYAL
Trim & Mouldings

SimpliFire®
Fire Made Simple

SIMPSON
Strong-Tie

SturdiMount

SWDGET
POWER TO LIVE SMART

THERMA TRU
DOORS

TimberTech

TruExterior®
Siding & Trim

TruTeam

VACUFLO
BUILT IN CENTRAL VACUUM SYSTEMS™

VELUX®

VERSETTA
STONE

Westlake
Royal Building Products™

zurn
WATER SOLUTIONS





National
Purchasing
Partners



Sign Up with NPP for Free!

Access These Discounts and More!



NPP members enjoy exclusive offers and negotiated pricing from brands like these:

verizon[✓]



SHERWIN-WILLIAMS.

UniFirst

CINTAS[®]
READY FOR THE WORKDAY[®]

AMERICAN EXPRESS

odp
BUSINESS SOLUTIONS[™]

Airgas[®]
an Air Liquide company

 **Staples[™]**

5G[✓]

Get Started!

Sign up to get access to these discounts.

mynpp.com/hbaofsc/





Another
tool for your
company toolbox!



HIGH VALUE | INCREASED CHOICE | FLEXIBILITY

The HBASC Healthcare plan provides high value, increased choice and increased flexibility. New plans are available now.

Why Join?

The HBA of SC Benefits Trust includes group health insurance underwritten by Blue Cross and Blue Shield of S.C. This gives even small employers the benefits of a Large Group plan. The strength of the Home Builders Association Healthcare Plan allows members to save on healthcare costs now and in the future.

Key Benefits for Employers:

- Attract and retain employees with a competitive benefits package
- Medical, Dental, and Vision plans available
- Affordable Cost – association buying power
- Composite rates for each employer (Employee Only, Employee/Spouse, Employee/Children, Employee/Family)
- 18 Plans to choose from
- You set eligibility waiting period and contributions

Employee Benefits Include:

- “All inclusive” office visit co-pays
- Routine health exams covered
- Chiropractic and preventative vision included
- My Health Toolkit – information, wellness initiatives, discounts



More information?

A number of approved agencies can quote plan pricing and answer your questions.

Get started at hbaofsc.com/healthcare



TOP 10 REASONS TO JOIN THE HBAofSC Group Insurance Trust

1 LOCAL REPRESENTATION/FOCUS

- » HBAofSC Trust is operated for and by South Carolina home builders.
- » Be involved in the decision making process at your individual group level, as well as the Trust level, and control your benefits decision.

2 SINGLE SOURCE SOLUTIONS

- » All benefits information is entered into one system and displayed on one bill.
- » One stop shop for ERISA, HIPAA & COBRA services, benefits enrollment & eligibility, as well as all of your compliance needs. No more hiring multiple firms with separate systems to manage your ACA obligations!

3 PLAN DESIGN FLEXIBILITY

- » Maintain control of your plan design.
- » Customize your medical plan and choose from numerous dental, vision, STD, LTD, and life plan options.
- » Your plan remains fully insured without the worry of potential premium increases associated with ACA and Community Rating.

4 CUTTING EDGE TECHNOLOGY

- » Access to the best benefits administration technology and compliance technology available in the marketplace.
- » Improve the efficiency of your benefits team by easing their administrative burden.
- » All information is stored and transferred in a secure environment, which means your personal data is safe.

5 INTEGRATED COMPLIANCE ASSISTANCE

- » HBAofSC Trust has the ability to facilitate ACA reporting requirements such as 1095, 1096, 6065, and 6066.
- » Receive customizable reminders for compliance requirements via **Compliancedashboard®**.

6 FINANCIAL SOUNDNESS AND TRANSPARENCY

- » HBAofSC Trust is fully underwritten, which means you get the best of both worlds: premiums based on your employees' experience, plus the protections of pooling together with other building-related and land development companies to provide long-term rating stability and more predictable renewals.
- » This fully insured environment means no more worrying about cash flow issues and potential risk associated with a self-insured plan.

7 THE LARGEST PPO NETWORK: BCBS

- » Get access to the deepest discounts in the state of South Carolina and the U.S.
- » Your employees and their families will not have to worry about accessing high quality healthcare when it matters most.
- » You no longer have to wonder whether you are paying a fair price for healthcare services within the Blue Cross Blue Shield network.

8 ATTENTIVE CUSTOMER SERVICE

- » Your Account Manager will learn about your group and work to build a personal relationship with you.
- » Your staff can call on one reliable person with intimate knowledge of your eligibility, billing, accounting, benefits, and wellness.

9 PREMIUM SAVINGS

- » The HBAofSC Trust helps employers access better benefits and premium savings through the economies available in association health plans.

10 HBAofSC MEMBER BENEFITS

- » When you join HBAofSC Trust, you gain access to unparalleled advocacy, programs, training, and strategic connections.





What is a BPA?

BPA stands for Business Diagnostic & Plan of Actions, and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

Your BPA will include a detailed and comprehensive analysis of your business, including an internal website and online review of your company. SBGP also analyzes your marketing, sales and sales process, your team communication structure, hiring process & talent acquisition strategies, your financials and financial tracking processes and strategic planning.

Through a six step process, we identify what is working, note what is not, ask a litany of questions, disseminate and fully document everything that is discovered. Finally, we conduct DISC Profile and Motivational Assessments with you and up to 6 (six) members of your management team (including a team “scatter chart”) and blend the results into your BPA. These assessments are also compliments of SBGP and the Home Building Association of South Carolina, to truly personalize your Plan.

The deliverable is an extremely accurate and personalized 30+ page, step-by-step 3 month, 12 month & 3 year Plan for you and your business.



SBGP and the HBA of South Carolina Pilot: FAQ's

Who is SBGP?

Small Business Growth Partners is a national and private small business growth firm. We specialize in working with state home building associations and focus on helping to grow builders, remodelers, and HBA Associate members. We also operate as business owner “talent scouts”, and through our BPA Creation Process, only offer a small percentage of BPA recipients’ candidacy to one of our mentorship programs.

What is a BPA?

BPA stands for Business Diagnostic and Plan of Actions, and is a 12-month business “Plan of Actions” for you and your Company, broken down by the disciplines of business. Marketing, Sales, Operations, People, Finance & Processes. Through the Pilot Program, you will also receive a full DISC/Motivational profile on yourself, and up to 5 (five) key employees (an HBA member favorite). The deliverable is a highly researched, extremely clear and actionable 30+ page “road map” for you and your business. The BPA will also be fully explained to you in a 1.5-hour BPA out brief with two executive coaches.

Why are we doing a Pilot?

Besides working with a limited number of highly reputable banks, law and accounting firms, we work most actively with State Home Building Associations. To make sure our Business Diagnostic and Plan of Actions [BPA] is a valuable addition to your HBA’s member benefits, we test the BPA with 50 (fifty) Home Building Association of South Carolina members and analyze the results. If the feedback is overwhelmingly positive, the BPA becomes a permanent addition to the State’s benefit program, at no cost to you or the members of your HBA.

Who will get the most benefit from a BPA?

- You are considering Succession Planning
- You have hit a growth ceiling, where lack of systems is starting to show in your company with mistakes, and miscommunication (internally, and with customers and prospects)
- You aren’t clear on a strategic direction for your company (nor are your employees)
- You can’t seem to find the right people, and are having team cohesion issues
- You get a lot of calls, but not many turn into sales
- You are generating great sales, but the profit is not there at the end of the month
- You are trying to drive the business forward, but keep getting pulled back into the daily operations, and still act as the chief “firefighter” and problem solver
- You are becoming burnt out, working more and seeming to accomplish less

What will it cost?

The BPA and BPA Process is priced at \$4,200 for the general public (as a one-time transaction). For Home Building Association of South Carolina members, it is paid for 100% through our Pilot Program. All we ask from you is 4 to 5 hours of your time spread over 3-4 weeks.

Redeeming Your 2023 BPA Is Easy



CLICK HERE TO REDEEM

INCLUDED 100% WITH YOUR
HBASC MEMBER BENEFITS



MARKETING + LEAD FLOW



SALES + SALES PROCESS



MARGINS + PROFITABILITY



TEAM, HIRING + COMMUNICATION



PROCESS + SYSTEMS



SUCCESSION PLANNING

What is a Business Plan of Action?

- We look at the “big picture” of your business. We identify what is working, note what is not, and document everything we uncover, in an unbiased fashion
- We conduct an analysis of your team and team acquisition system, including full DISC/Motivator assessments for key team members. The results of the assessments, including a team personality mapping grid, will also be included in your final plan. (max of 6 per BPA)
- We create a time-based and action-driven plan, broken down into the 8 disciplines/pillars of the industry.
- We provide unique ideas and strategies for your sales process and system, marketing, internal processes, cash flow tracking, and more. At the end of our process, you can expect an accurate, personalized, step-by-step plan that's tailored to your needs.



Trusted By The HBASC

Small Business Growth Partner's services are not available to the general public. Eligibility is reserved solely for active HBASC members — for no additional cost. Developed through focusing on the issues of small business builders, remodelers, and trade companies, your BPA will include a detailed and comprehensive analysis of your business.

TESTIMONIALS



REDEEM BPA





Why is HBA of SC so successful?

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ShS[STVā` kfa: 43_ WTWZ



16 Member Exclusives

The NAHB Member Savings Program continues to make a big impact in boosting members' bottom lines. Through the exclusive discounts from a variety of leading companies, NAHB members saved an estimated total of \$37 million in 2022.



Lowe's Building Materials

5% off in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method
VISIT [Lowes.com/nahb](https://www.lowes.com/nahb)



Discounts Verizon

Save on products for your business and employees through your association's partnership with NPP. Membership is free. Including; Wireless Voice & Data Services for Your Business
-22% off monthly access fees for eligible members
-35% discount on select accessories
-Special promotions on equipment
VISIT <https://mynpp.com/association/hbaofsc/>



Workers Comp

Builders Mutual

At work with you.
Affordable workers' compensation and general liability insurance from the industry experts.
-Preferred pricing may be considered for HBA members with monthly self-reporting payment plans and no down payment.
-Consistently distributed over \$48 million in dividends to eligible policy holders.
-Nearly 30 years dedicated solely to the construction industry with an "A" A.M. Best Rating.

Healthcare



HBASC Group Insurance Trust

BlueCross BlueShield of South Carolina

The HBASC Group Insurance Trust helps qualifying HBA members access better healthcare benefits and premium savings through the economies available in Association health plans. The Trust is fully underwritten, which means you receive long-term rating and renewal stability.

\$1,526

HBA Rebates

Want to get money back for products you already use? The average rebate per builder/remodeler company who participated in 2022 was: **\$1,526.65**
VISIT [HBAREbates.com](https://www.hbarebates.com)



Growth



Business Growth Partners specialize in helping builders, remodelers and associate members grow, systemize and streamline their businesses and, in the process, help them increase their bottom line. The cost of a BPA and BPA Process is \$4,200 for the general public (as a one-time transaction). For Home Builders Association of South Carolina members, it is paid for 100% through our Pilot Program.
VISIT [SBGPINC.COM](https://www.sbgpinc.com)

YOUR HBA MEMBERSHIP MAKES A DIFFERENCE!

CONTACT US

[HBAofSC.com](https://www.hbaofsc.com)
info@hbaofsc.com



Advocacy Efforts 2023

The Home Builders Association of S.C. is an active coalition of more than 3400 organizations and individuals dedicated to promoting policies that encourage quality housing and industry awareness throughout South Carolina.



275 BILLS REVIEWED

The HBASC Government Affairs Committee was actively engaged with more than 499 bills to promote and protect the vital work of homebuilders, tradesmen and developers across South Carolina.



WOTUS NAHB'S LEGISLATIVE AFFAIRS

In a win for the industry, the BIDEN Waters of the U.S (WOTUS) rule was struck down in 26 states (including S.C.) for being 'intelligible.' NAHB is calling on the administration to craft a new WOTUS rule that restores common sense to the federal wetlands permitting process.



Regulatory Septic Tanks

The Governor has issued an Executive Order to allow engineers to do soil analysis for septic permits. Engineers will be required to take a training course offered by DHEC and then can begin to offer those services as of July 1st of this year. This should help greatly reduce wait times for septic tank permitting and reduce costs.

Onward...

ADVOCACY GOALS IN 2023 & 2024

We'll be focused on getting the Residential Construction Licensing bill over the finish line in the Senate, and reducing barriers to housing attainability- and we'll need you to get involved! Support your colleagues who've spent countless hours on these initiatives and more by becoming a member of HBA of S.C. and joining the Government Affairs or Building Codes Committee.

100's HOURS OF CODE REVIEWS



Our Codes Committee met throughout 2021-23 to review and provide testimony, letters of request for modifications, and detailed comments on the adoption of the 2021 International Building Codes. We were able to secure more than fifty code modifications and maintained the energy codes to the 2009 International Energy Conservation Code (IECC).

1,000's DOLLARS SAVED



In 2023, the HBASC worked diligently to advance the issues most important to the S.C. industry and our members. Our efforts included: residential construction licensing, workforce development, local government policies, reforming S.C. DHEC, and septic tank policies. All our efforts have saved the home building industry more than **\$1 billion** in 2023. Your HBA membership saved more than \$30,750 in added costs per new house in S.C.!

Workforce

Be Pro Be Proud S.C. is

a game changer in promoting

the construction trades in S.C. In the almost 3 years since it hit the road the BPBPSC truck has welcomed more than 30,000 students with 320 tour stops in 43 counties. The truck is booked almost a year in advance and reviews reflect that the truck is preparing a new generation to join the construction trades.

YOUR HBA MEMBERSHIP MAKES A DIFFERENCE!

BE PRO BE PROUD
BEPROBEPROUDSC.ORG

CONTACT US

HBAofSC.com

Alex James, Director of Government Affairs

ajames@hbaofsc.com

We're in business to keep you in business.



Responsible for more than **fifty** building code modifications to the 2021 IRC: Saving tens of thousands of dollars per house!

BE PRO BE PROUD

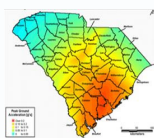
BEPROBEPROUDSC.ORG

Helped fund and build the successful Be Pro Be Proud S.C. initiative to bring a new generation of PRIDE, PROGRESS & PROFESSIONALS to S.C.'s skilled workforce.



Affordable Housing?

Your HBA has continued to stand against attempts to legalize inclusionary zoning. Studies reveal the price of new homes in the median city increased by \$22,000 to \$44,000 with these "affordable housing" practices.



Passed a budget proviso for state-specific high wind and seismic zone mapping:
Over \$150 million in annual savings!

In 2023, the Home Builders Association of S.C. (HBASC) worked diligently to advance the issues most important to the S.C. industry and our members. The HBASC was actively engaged with more than 275 bills to promote and protect the vital work of homebuilders and developers across South Carolina. Our efforts included: building codes, builders licensing, workforce development, local government policies, impact fees, heirs property, low income housing, and septic tank policies.

All our efforts have saved the home building industry more than \$1.2 billion in 2023.

Your HBA membership saved more than \$30,700 in added costs per new house in S.C.!

Your HBA influences government on all levels. Our goal is to protect all housing and to stop needless regulatory costs, which ultimately trickles down and effects everyone who works in the home building.

If you know of someone who makes their living in the construction industry, but is not a member ask them why. Keep our industry strong and ask that they join the HBA today to make sure they have a job tomorrow!



Your HBA membership **MAKES** a DIFFERENCE!

